



 NO FEES

# New Zealand Certificate in Māori Business & Management

(Level 3)

**Gain valuable business management knowledge.**

Understand how best to support your Māori clients, colleagues and wider business community in a way that respects their culture, business protocols and belief system

**aspire2**

Business  
Management  
Programmes



**40 weeks part time**  
(incl. five 1 week breaks)

# NZ Certificate in Māori Business & Management (Level 3)

## Programme content

This NZQA programme consists of 4 courses which are each worth 15 credits.

### NGA TIKANGA KI TE WAHI MAHI (CULTURALLY APPROPRIATE BEHAVIOUR IN BUSINESS)

Te Tiriti O  
Waitangi



The Principles  
of Te Tiriti o  
Waitangi



Māori Values in  
the Workplace



Māori Business  
Tikanga



### NGA KORERORERO ME NGA HONONGATANGA (COMMUNICATIONS AND TEAMS IN BUSINESS)

Whanaungatanga  
(Relationship  
Building)



Nga Korerotanga  
(Communication  
Skills)



Manaakitanga  
(Hospitality,  
Support)



Ahurea Roopu  
me te Mahi Tahī  
(Team Building  
and Culture)



Roles and  
Behaviours within  
a Team



# Programme content continued

## SUSTAINABILITY ME TE WHANAKETANGA WHAIARO (SUSTAINABILITY AND SELF DEVELOPMENT)

Te Tiaki I nga Rauemi (Conservation of Resources)



Basic Management Tools and Techniques for Business



Self Reflection – To Become A Future Manager



## TE REO KI TE WAHI MAHI (BASIC TE REO MĀORI)

Introduction to Māori Business in New Zealand



Role of Te Reo in Māori Business



Te Reo Pronunciation



Greetings and Orders in Māori in New Zealand Business



Phrases used in New Zealand Business



Ethical and Culturally Appropriate Behaviour



# Entry Criteria:

- **Students must be 16 years of age and over**
- **Students must be residing in New Zealand for the duration of their studies**
- **This programme is only available to New Zealand and Australian citizens and permanent residents.**
- **Students will be required to have NCEA Level 2 or the equivalent, this includes:**
  - ✓ Minimum of 10 numeracy and 10 literacy credits at Level one or higher on the Directory of Assessment Standards; and
  - ✓ 60 credits at Level two or above with at least 12 credits in each of three subjects including a minimum of 8 literacy credits at Level 2 or higher in English or Te Reo Māori.
- **Provisional entry**
  - ✓ Students who have attained the age of 20 years and do not hold the minimum entry requirements for a programme will be eligible to be enrolled as a student where their previous educational, work or life experience indicates they have a reasonable likelihood of success.

## Course Requirements

All of the necessary materials required to successfully complete assessments will be available through the learning platform.

For some assessments, you may like to do additional research through textbooks or the internet, however you won't be required to purchase textbooks. You must have access to a computer, a reliable internet connection, and email.

## Study Commitment

**Total duration: 40 weeks part time or 20 weeks full time**

Part-time study requires 15–20 hours weekly

Full-time study requires 35–40 hours weekly