

New Zealand
Certificate in Māori Business
& Management

(Level 4)

Elevate your understanding of Māori business management.

Develop the expertise to navigate the intricacies of Māori business structures and decision–making processes, ensuring that your interactions are grounded in respect and understanding.





NZ Certificate in Māori Business & Management (Level 4)

Programme content

This NZQA programme consists of 4 courses which are each worth 15 credits.



Whakawhitiwhti

Ngā tikanga whakawhitiwhiti whakaaro (protocols for communication) Te tukanga whakawhitiwhiti whakaaro (the communication process)

whakaaro o te wāhi mahi (workplace communication) Ngā ārai whakawhitiwhiti whakaaro (communication barriers) Ngā momo whakawhitiwhiti whakaaro o te ao pakihi (types of business communication)





NGĀ MATATIKA O TE AO PAKIHI (MĀORI BUSINESS ETHICS)

Ngā matatika (ethics)



Te Whakatau matatika nei (making ethical decisions)



Whakahaeretanga ahurea (organisational culture)



Ngaiotanga (professionalism)



Kawatau ā-pāpori (social responsibility)





Programme content continued

ĀRAHITANGA I TE AO PAKIHI MĀORI (COMMUNICATIONS AND TEAMS IN BUSINESS)

Pūkenga ārahi (leadership skills)



Ngā taera ārahitanga (leadership styles)



Ngā taera pakihi (business styles)



Ārahitanga whai take (effective leadership)



Te whakatau raruraru (resolving conflict)



WHAKAWHANAKETANGA NGAIO (PROFESSIONAL DEVELOPMENT)

Hauoratanga (maintaining holistic health)



Möhiotanga ki a koe ake (selfawareness)



Ngā ara umanga (career pathways)



Whakawhanaketanga ngaio (professional development)



Whakamahere anamata (planning for the future)



Entry Criteria:

- Students must be 16 years of age and over
- Students must be residing in New Zealand for the duration of their studies
- This programme is only available to New Zealand and Australian citizens and permanent residents.
- Students will be required to have NCEA Level 2 or the equivalent, this includes:
- ✓ Minimum of 10 numeracy and 10 literacy credits at Level one or higher on the Directory of Assessment Standards; and
- √ 60 credits at Level two or above with at least 12 credits in each of three subjects including a minimum of 8 literacy credits at Level 2 or higher in English or Te Reo Māori.
- Provisional entry
- ✓ Students who have attained the age of 20 years and do not hold the minimum entry requirements for a programme will be eligible to be enrolled as a student where their previous educational, work or life experience indicates they have a reasonable likelihood of success.

Course Requirements

All of the necessary materials required to successfully complete assessments will be available through the learning platform.

For some assessments, you may like to do additional research through textbooks or the internet, however you won't be required to purchase textbooks. You must have access to a computer, a reliable internet connection, and email.

Study Commitment

Total duration: 40 weeks part time or 20 weeks full time

Part-time study requires 15-20 hours weekly

Full-time study requires 35-40 hours weekly

